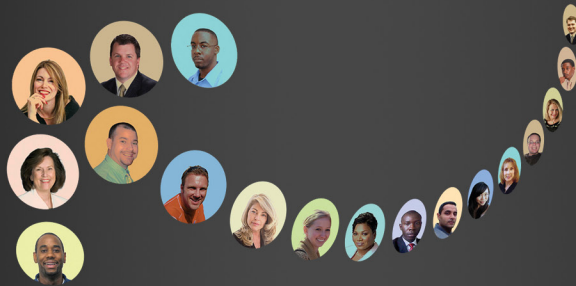




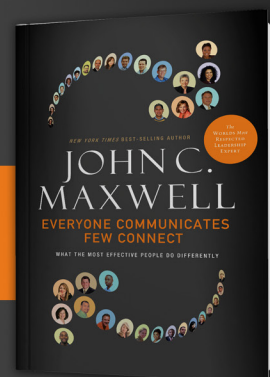
EVERYONE COMMUNICATES FEW CONNECT

WHAT THE MOST EFFECTIVE PEOPLE DO DIFFERENTLY



GUIDE NOTES

Based on the book
by John C. Maxwell



EVERYONE COMMUNICATES FEW CONNECT

How I Learned To Connect With People

John C. Maxwell[©]

Introduction: **Everyone Communicates – Few Connect**
John C. Maxwell's Latest Book

If it is true that almost everything we become and accomplish in life is with and through other people, then the ability to connect and create a rapport with them is the most important skill we can learn.

1. **Understood the _____ of Connecting With Others.**

2. **I Tried To _____ Connectors That I Admired**

“God will help you be all you can be, but He’ll never help you be somebody else.”
–Joyce Meyer

3. **I Determined To _____ and Build on My _____.**

Woody Allen said, “My only regret in life is that I am not somebody else.”
“Until you make peace with who you are, you’ll never be content with what you have.” –Doris Mortman

My question went from:

What do _____ have that _____ want, to

What do _____ have that _____ want.

My Five Potential Connecting Strengths

(1) _____ – I enjoy my audience, subject and myself.

(2) _____ – I will not teach what I do not live or believe.

(3) _____ – I naturally feel good about myself and others.

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(4) _____ – I love to lift people and encourage them.

(5) _____ – I am not an intellectual.

4. I Asked For _____.

“It takes humility to seek feedback. It takes wisdom to understand it, analyze it and appropriately act on it.” -Stephen Covey

Note: Non connectors can tell you if you disconnect.

Only connectors can tell you _____.

5. I _____ the Great Connectors.

Two Questions I Always Asked:

(1) _____ did the person connect?

(2) _____ did the person connect?

6. I Did My _____.

If gifted, do nothing and you'll be in the top _____%...

do something and you'll be in the top _____%...

do everything and you'll be in the top _____%!

Three Step Process for Communication Material:

(1) _____. Creativity

(2) _____. Maturity

(3) _____. Security

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7. I Got _____.

Luck = _____ intersecting _____

8. I Left My _____.

If I always do what I've always done, I'll always get what I've always gotten.

9. I _____.

We play at the level of our practice.

My Practice Level for Connecting:

(1) Know my _____

(2) Know my _____

(3) Know _____

(4) Give _____

(5) Strive for _____

10. I am Not the _____.