



LAW 11 — MEETING 11

# The Law of Tradeoffs

*You Have To Give Up To Go Up*

## I. The Next Step

A. What will it take for you to go to the next level in your

\_\_\_\_\_?

## II. The Truth About Tradeoffs

A. Tradeoffs are available to us \_\_\_\_\_

B. We must see tradeoffs as opportunities for \_\_\_\_\_

C. Tradeoffs force us to make \_\_\_\_\_

1. Discuss this idea John puts forth, *“When you want something you have never had, you have to do something you have never done.”*
2. Change is always possible, so remember these truths about change:
  - a. Change is \_\_\_\_\_
  - b. Change is \_\_\_\_\_
  - c. Change is \_\_\_\_\_

# THE 15 INVALUABLE LAWS OF GROWTH



## D. The loss of the tradeoff is usually felt before the gain

1. This is one of the reasons people fear change – it just might hurt a bit.

E. Most tradeoffs can be made \_\_\_\_\_

F. A few tradeoffs come \_\_\_\_\_

G. \_\_\_\_\_, the tougher the tradeoffs

H. Tradeoffs never \_\_\_\_\_

I. Some tradeoffs are never \_\_\_\_\_

## III. Tradeoffs Worth Making

A. \_\_\_\_\_

B. \_\_\_\_\_

C. \_\_\_\_\_

D. \_\_\_\_\_

E. \_\_\_\_\_